



# MEET THE DEVELOPERS



**Kyle Easley**  
Managing Partner and  
Co-Founder  
BKP Development  
Group



**Clayton Mitchell**  
Senior Vice President,  
Real Estate and Facilities  
Thomas Jefferson  
University and



**Bryheim Murray**  
Managing Partner and  
Co-Founder  
BKP Development  
Group



**Brenda Nguyen**  
Associate Director of  
Market Analytics  
CoStar Group



**Ken Weinstein**  
President  
Philly Office Retail

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Moderator

**Darwin R. Beauvais**  
Partner  
Obermayer



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Building Industry Association of Philadelphia | CREW Greater Philadelphia | General Building Contractors Association  
Electrical Association of Philadelphia | NAIOP Greater Philadelphia | Preservation Alliance for Greater Philadelphia

#MeetTheDevelopers



Wednesday, March 29, 2023  
Friends Center  
1501 Cherry Street Philadelphia, PA 19102



## Kyle Easley

*Managing Partner and Co-Founder*  
**BKP Development Group**

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## Clayton Mitchell

*Senior Vice President, Real Estate  
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**Kyle Easley** serves as a Managing Partner and Co-Founder of BKP Development Group and is adept in providing final approval on site selection, navigating and ultimately closing real estate transactions on behalf of BKP. As a Howard University School of Law graduate, Mr. Easley leans on his legal background and expertise to plan, structure and execute on BKP's transactional goals. To achieve these goals, Mr. Easley works through complex transactional obstacles and has assembled a team of attorneys, architects, and engineers to turn the firm's business plan and vision into reality.

Before co-founding BKP, Mr. Easley served as Development Manger and Deputy General Counsel for Banneker Ventures; one of the country's top minority-owned real estate development and general contracting firms.

Mr. Easley holds a BA in Finance from Clark Atlanta University and a Juris Doctorate from Howard University School of Law.

**Clayton Mitchell** leads facilities management services and public safety for a 14 hospital healthcare system and university based in Philadelphia and southern New Jersey. He is charged with leading a corporate transformation of real estate, facilities, security (including a 32 officer police force) and 400+ staff distributed across five divisions. His responsibilities include delivery of a 19 story, 462,000 SF, \$762M Specialty Care Pavilion being constructed in Center City Philadelphia and representing the largest capital project in the system's history.

Mitch serves or has served on a variety of civic and professional associations, including the Center City District Philadelphia Board of Directors, Urban Land Institute Healthcare and Life Sciences Council, The Center for Health Design Built Environment Network, The Common Market Board of Directors, and Downtown Denver Partnership.

He joined Jefferson from Kaiser Permanente Health Plan, where he served in various capacities for eight years, to include Executive Director, National Facilities Services Colorado and Mid-Atlantic States, and most recently, Vice President (Interim) Facilities Operations. Kaiser Permanente is an integrated managed care organization with more than 12 million members, 200,000 administrative employees, 18,000 physicians, 51,000 nurses, and \$80 billion in annual revenues.

Raised in San Mateo, California, Mitch earned his Bachelor's degree in Industrial Engineering from California Polytechnic State University-San Luis Obispo, and his Master's in Civil Engineering, with a concentration in Construction Management, from the University of California at Berkeley. He has also completed executive management studies at both the Tuck School of Business, Dartmouth and the Harvard Business School. He completed a 25-year career as a U.S. Navy Civil Engineer Corps officer prior to transitioning to the healthcare industry delivering over \$7B in facilities projects and services across the facilities spectrum to include planning, design, construction, real estate, operations, and maintenance.



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## Bryheim Murray

*Managing Partner and Co-Founder*  
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## Brenda Nguyen

*Associate Director of Market Analytics*  
**CoStar Group**

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**Bryheim Murray** is a Managing Partner and Co-Founder of BKP Development Group, where he focuses on overseeing the firm's acquisitions initiatives and capital sourcing. In this capacity, Mr. Murray partakes in submarket analysis, sourcing, underwriting and transaction due diligence management. Mr. Murray also leads the company's predevelopment efforts, while managing some of the firm's key relationships.

Mr. Murray received his BBA in Economics from Temple University Fox School of Business. Mr. Murray was born and raised in North Philadelphia.

BKP Development Group is a privately held real estate development and acquisition firm based in Philadelphia. Driven by a commitment to social impact and innovation, BKP has over one hundred thousand square feet of property in various phases of development, with an invariable goal towards community-centered growth and sustainability. BKP is committed in its pursuit in optimizing unique spaces, and creating thriving vertical communities throughout Greater Philadelphia and beyond.

**Brenda Nguyen** is the Associate Director of Market Analytics at CoStar Group (NASDAQ:CSGP). CoStar is the world-leading provider of commercial real estate marketplaces, information, and analytics with locations in the U.S., Canada, the U.K., Spain, France, and Germany. Based in Philadelphia, Brenda monitors and analyzes CoStar's extensive transaction data to deliver industry insights across the region's multi-family, office, industrial, and retail markets.

Previously, Brenda served as the Economic Development Manager at Center City District, Philadelphia's \$30 million downtown business improvement district – the largest in the country. There, she led retail research to facilitate partnership efforts in Philadelphia's downtown recovery during the pandemic. She has collaborated with property owners, brokers, retailers, and media to restore and reposition Center City's vibrant commercial corridors.

Brenda began her commercial real estate career as an Associate with Mallin, Panchelli, and Nadel Realty (MPN Realty), where she consulted and represented clients in the acquisition and leasing of multi-family, industrial, and retail properties.

She earned a B.A. with Distinction from the University of Pennsylvania, where she was also a teaching assistant for undergraduate and graduate -level courses at the Wharton School.

Brenda currently serves on the local Urban Land Institute's Advisory Board and Philadelphia Industrial Development Corporation's (PIDC) Marketing Committee.



## Ken Weinstein

*President*  
**Philly Office Retail**

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phillyofficeretail.com

**Ken Weinstein** is an active entrepreneur and real estate developer in the Philadelphia area. He serves as President of Philly Office Retail, which has renovated and restored more than 350 vacant and deteriorated commercial and residential units in the Philadelphia region during the past 35 years. Philly Office Retail currently owns and manages more than 850,000 square feet of commercial and residential space in the Philadelphia region and has received nine Preservation Alliance Awards for its adaptive reuse projects.

Ken founded and operated Cresheim Cottage Cafe from 1996 until 2004, Trolley Car Diner, Deli and Ice Cream Shoppe in Mt. Airy from 2000 until 2019 and Trolley Car Café from 2010 until 2021.

Previously, Ken served as Chief of Staff for Philadelphia City Councilwoman Happy Fernandez from 1991-1995 and currently serves as President of the Philadelphia Housing Development Corporation (PHDC), as a Mayoral appointee and Chair of the Mt. Airy Business Improvement District which he co-founded in 2007. Ken is Founder of the Trolley Car Teacher's Fund, which contributes \$25,000/year in grants to public school teachers and Trolley Car Table Tennis Club, the only full-time table tennis club in the Philadelphia region. Ken was an Organizer/ Board Member of Valley Green Bank for 8 years until it was sold to Univest Bank in January 2015.

Ken regularly lectures on subjects ranging from real estate development to entrepreneurship to social impact investing and taught a graduate level class, entitled "Empowering Communities Through Real Estate Development," at University of Pennsylvania's Fels Institute of Government. In 2015, Ken founded Jumpstart Germantown, an award-winning community development program that works to revitalize the Germantown section of Philadelphia, and surrounding communities, by providing training, mentoring, networking and financial resources to local aspiring developers. Now with fifteen Programs throughout the Philadelphia region and country, Jumpstart has graduated more than 2,500 mentees from its training programs and provided more than \$40 million in loans to its participants.

Ken's mission is to revitalize neighborhoods by renovating vacant, deteriorated properties along Philadelphia's commercial corridors. He believes that you can do well by doing good.

## Moderator

Philadelphia Zoning & Land Use Attorney

A partner in Obermayer's Business & Finance Department, **Darwin Beauvais** focuses his practice on zoning and land use as well as local government affairs. Darwin represents real estate owners, developers, and investors in a wide variety of development and construction projects including residential, commercial, corporate, and alternative energy.

Darwin is certified by the U.S. Green Building Council as a Leadership in Energy and Environmental Design Accredited Professional (LEED® AP). This designation gives him an industry-leading understanding of green building practices and principles. In his practice, Darwin works closely with elected officials and municipal agencies for the benefit of his clients.

Darwin has extensive experience in a broad range of land use matters, such as obtaining permits and other land use approvals for residential, commercial, and industrial developments; zoning hearing board applications; variances; special exceptions; subdivision approvals; building permits, and historic preservation.

Throughout his career, Darwin has been recognized by his peers and the legal community for his exceptional work. His acknowledgments include:



## Darwin Beauvais

*Partner*  
**Obermayer**

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**MEET THE  
DEVELOPERS**

- Named to City & State's 2022 "Pennsylvania Power 100"
- Selected to The Best Lawyers in America® in the area of Real Estate Law; Land Use and Zoning Law, 2022-23
- Listed in City & State PA Fifty Over 50; "Lifetime Achievement Award", 2021
- Listed in Pennsylvania Super Lawyers, 2016–2020
- Philadelphia Business Journal "Best of the Bar", 2017
- Philadelphia Business Journal "Minority Business Leader Award", 2014
- Received National Diversity Council's Multicultural Leadership Award, 2012

Darwin is a member of the Philadelphia Bar Association Real Property Section, the Urban Land Institute, and the Philadelphia Real Estate Alliance. He is a founding board member of the African American Real Estate Professionals in Philadelphia and serves on the board of Visit Philadelphia, as well as on the Government Affairs Committee of NAIOP (Commercial Real Estate Development Association).

In his free time, Darwin enjoys reading and watching anything science fiction.

## Upcoming Events

### Lunch with the City's Leaders

**Paul Levy**  
**President and CEO**  
**Center City District**

**Tuesday, April 4, 2023**

11:45 AM to 1:30 PM

Hyatt Centric Center City Philadelphia

\$50 for Members, \$75 for Guests.

### Happy Hour Breakfast at **Aloysius Butler & Clark with Philly Ad Club**

**Thursday, April 13, 2023**

8:30 AM to 9:30 AM

Aloysius Butler & Clark

123 S. Broad Street, Suite 2550

\$20 for Members, \$35 for Guests.

### Goldman Sachs 10,000 Small Businesses

#### Information Session

Learn How Your Business Can  
 Participate in this Free Program

**Tuesday, May 2, 2023**

12 Noon to 1:00 PM

Online - Zoom

### Happy Hour Breakfast at **Marcum LLP with Wharton Alumni Club**

**Wednesday, May 3, 2023**

8:30 AM to 9:30 AM

Marcum LLP

1601 Market Street, 4th Floor

\$20 for Members, \$35 for Guests.

### Women Changing the City

**Wednesday, May 10, 2023**

8:00 AM - 10:00 AM

Fitler Club - The Ballroom

1 S. 24th Street

\$30 for Members, \$60 for Guests.

### Meet the Developers

**Thursday, June 15, 2023**

8:00 AM - 10:00 AM

PECO Energy Hall

2301 Market Street

\$30 for Members & Partners, \$60 for Guests

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Domus is a Philadelphia-area general contractor established in 1976 on the foundation of impeccable business ethics and a willingness to solve problems for customers. That

foundation has helped us grow to a firm with expertise in multi-unit residential, hospitality, historic, retail/commercial and academic construction projects with over \$175 million dollars of work in progress. Domus consistently delivers jobs on time and on budget by engaging the owner and architect early in the process. By working diligently to understand the customer's needs and learning the challenges presented by each project, we become an invaluable team partner. Contact Scott Zuckerman at [szuckerman@domusinc.net](mailto:szuckerman@domusinc.net), or 215-849-4444 ext. 42.



Founded in 1917, the Electrical Association of Philadelphia is a non-profit trade association with a long history of serving the Greater Philadelphia electrical, lighting, and HVAC markets. Comprised of all segments within the industry, the EAP provides member companies with a variety of services, programs, and professional development opportunities

to ensure safety and compliance in the field. Learn more at [www.eap.org](http://www.eap.org).



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Don Goldberg and Bill Zoino founded GZA in 1964 on the values of integrity, professionalism and loyalty. Since then, the company has grown from a small consulting partnership to a major multi-disciplinary, employee-owned firm that focuses on environmental, geotechnical, ecological, water, and construction management services. With a staff of more than 675 people in 30 offices in the New England, Mid-Atlantic and Great Lakes regions of the United States, we have completed over 100,000 projects for a wide array of public and private clients for the past 56 years and counting. Please visit GZA at [www.gza.com](http://www.gza.com) to learn more and contact Heather Shoemaker at 267-464-3622.



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valuation, forensic and litigation services; technology consulting and managed services; and an extensive portfolio of specialty and niche industry practices. Business owners and managers choose Marcum for our pragmatic, industry-focused insights. Our mission is to help your organization become more successful. Please visit [www.marcumllp.com](http://www.marcumllp.com) to learn about our practice areas or contact Susanne Spinell Shuster at 267-886-1752.



## PRESERVATION ALLIANCE

*for greater philadelphia*

Preservation Alliance for Greater Philadelphia actively promotes the appreciation, protection, appropriate use, and development of the Philadelphia region's historic buildings, communities, and landscapes. As a membership-based, not-for-profit advocacy organization that shines a spotlight on the historic places that make the Philadelphia region special, the Alliance gives a voice and a toolbox to those who care deeply about protecting them for the future. Visit [www.preservationalliance.com](http://www.preservationalliance.com)

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Founded in 1978, Center City Business Association is a non-profit, member supported organization celebrating 44 years of service to the Philadelphia business community. Join Center City Business Association today. Visit [centercitybusiness.org](http://centercitybusiness.org) or call 215.545.7766.

